

The ISV cloud enablement platform from Grey Matter Ltd

For over 30 years, Grey Matter have helped Independent Software Vendors (ISVs) with all areas of software licensing and support.

As a Microsoft Indirect and Direct Cloud Service Provider (CSP) we can provide ISVs and commercial application builders with the right cloud licensing for their needs.

We have recently launched our dedicated cloud platform, GMCirrus™, which will enable you to easily buy and manage Microsoft CSP products along with other Cloud solutions.

Our platform is backed by our support services, licensing knowledge and excellent dedicated account management that Grey Matter is known for.

We provide all the above free of charge when you sign up as a Microsoft CSP partner with Grey Matter.

We also work to make sure you get Microsoft revenue recognition and rebates that are available to you as a Microsoft Partner.

If you require a more personalised portal, we can offer you your own Branded Marketplace through our GMCirrus+™ offering.

GMCirrus+™ Also allows you to automate the billing of your customers.

Microsoft Azure

GMCirrus™ puts you in control of your Azure consumption with estimated usage charges, credit notifications and automated invoicing. You benefit from a smooth purchasing process and we also manage the countless Azure SKUs, giving valuable time back to your business.

Office 365

GMCirrus™ helps you to easily manage your customers by allowing you to flex your subscriptions up and down as and when you need to.

Through GMCirrus™ we manage the catalogue of SKUs for you, saving you time whenever Microsoft make a change.

Selling your application

If you have a business application or service that you would like to sell through a cloud marketplace, we can set you up with your own branded storefront *from £100 per month if you wish to sell Microsoft products, with additional costs for other products.* If you *would like GreyMatter* to consider selling your *application*, please email cloud@greymatter.com for more details.

Want to know more and see what it is like? Book a demo!

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